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# UNITED STATES DEPARTMENT OF AGRICULTURE. BUREAU OF MARKETS AND CROP ESTIMATES. COST OF MARKETING DIVISION.



# Memorandum of LIVESTOCK MARKETING EXPENSES.

Name			
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The U. S. Bureau of Markets and Crop Estimates is engaged in making a study of the costs of marketing live stock by the various methods in use. The Bureau hopes thus to secure information which will be helpful to the different agencies in improving their business so as to increase profits and render greater services.

The business of buying live stock involves considerable risk as it is highly speculative and is often conducted on narrow margins. Yet few men have records or accounts that will enable them to analyze their business. This booklet has been prepared in the hope that it will help such men to keep better records.

The Bureau asks the privilege of having its representatives examine these booklets from time to time for the purpose of obtaining information regarding the costs of marketing live stock. In return the Bureau hopes to make information available which will be of service to buyers and to assist them in other ways.

All information obtained by the Bureau is considered confidential and will not be divulged in such manner as to expose any individual's private business.

Suggestions for the improvement of the booklet will be appreciated. Extra copies can be obtained by writing to the Cost of Marketing Division, Bureau of Markets and Crop Estimates, Washington, D. C.

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NOTE. Save your account sales received from commission firm.

DATE \_\_\_\_\_ ANIMALS OWNER TOTAL WEIGHT PRICE DESCRIPTION No. KIND LOCAL SALES AND HOLDOVERS

YARD AND PERSONAL EXPENSE	IOMARKET
DATE	
Labor: Hours @	\$
CAR EXPENSE: Car No.	
Bedding	
Ice	
Repairs	
Partitions	
Miscellaneous	
FEED AT YARD AND IN CAR:	
Hay @	
Oats @	
Miscellaneous Expense:	
Personal Expense to Market:	
Lodging	
Meals	
Railroad fare	
Miscellaneous	
Total Expense	
Purchase Cost	
Total Cost	
NET RETURN:	
Local Sales \$	
Acct. Sales	
Total Sales	
Profit or Loss	
NOTE Save your account sales received from	n commission from

DATE\_\_\_\_ ANIMALS OWNER WEIGHT PRICE TOTAL DESCRIPTION No. KIND LOCAL SALES AND HOLDOVERS

YARD AND PERSONAL EXPENS	SE TO MARKET
DATE	
Labor: Hours @	\$
Car Expense: Car No.	
Bedding	24 M
Ice	
Repairs	
Partitions	
Miscellaneous	
FEED AT YARD AND IN CAR:	
Hay @	
Corn @	
Oats @	
Miscellaneous Expense:	
Personal Expense to Market:	
Lodging	
Meals	
Railroad fare	
Miscellaneous	
Total Expense	•••••••••••••••••••••••••••••••••••••••
Purchase Cost	May have not not got not not not not not not not not not n
Total Cost	
NET RETURN:	
Local Sales \$	
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Total Sales	[경
Profit or Loss	\$1 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$

DATE ANIMALS OWNER WEIGHT PRICE TOTAL DESCRIPTION No. KIND LOCAL SALES AND HOLDOVERS

# YARD AND PERSONAL EXPENSE TO MARKET Hours @..... LABOR: CAR EXPENSE: Car No. Bedding @\_\_\_\_ Ice ..... Repairs Partitions.... Miscellaneous FEED AT YARD AND IN CAR: Hay @..... Corn @ Oats @ Miscellaneous Expense: Personal Expense to Market: Lodging \_\_\_\_\_ Meals.... Railroad fare. Miscellaneous Total Expense..... Purchase Cost

Profit or Loss

Total Cost.....

Local Sales \$

Acct. Sales

Total Sales

NET RETURN:

# TRAVEL EXPENSE IN SOLICITING STOCK

MONTH\_\_\_\_\_, 1922.

AUTOMOBILE								
	MILEAGE			GAS		OTHER	RAIL	OTHER EX- PENSE
DATE	BUYING STOCK	OTHER USE		EX- PENSE				
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# TRAVEL EXPENSE IN SOLICITING STOCK

MONTH\_\_\_\_\_, 1922.

AUTOMOBILE								
		MILEAGE		GAS AND TIRES OIL	TIPES	OTHER	RAIL	OTHER EX- PENSE
DATE	BUYING	OTHER USE	TOTAL		TIRES	PENSE		
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